

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 01321 271348Z

62

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 103992

R 271300Z MAR 74

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 1679

AMEMBASSY COPENHAGEN

AMEMBASSY HELSINKI

AMEMBASSY OSLO

UNCLAS STOCKHOLM 1321

FOR BIC/OIM

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: FOLLOW-UP TO JANUARY MODERN MERCHANDISING SHOW

REF: STOCKHOLM A-38, FEBRUARY 8, 1974

1. MR. A.J. GUILIANO OF KNOGO CORPORATION VISITED THE TRADE CENTER FOLLOWING UP BUSINESS LEADU GENERATED FOR HIS PILFERAGE PROTECTOR SYSTEM AT THE JANUARY MODERN MERCHANDISING EXHIBITION.

2. WHILE AT THE TRADE CENTER MR. GUILIANO TOOK THE OPPORTUNITY TO BRIEF THE TOP POLICE DEPARTMENT OFFICIALS FROM STOCKHOLM ON HIS SYSTEM WHILE THEY VISITED THE TRADE CENTER FOR A BSP/FILM.

3. MR GUILIANO REPORTED HIS SIGNING A \$12,000 ORDER FOR HIS SYSTEM IN THE FIRST STOCKHOLM INSTALLATION. HE WILL TRAVEL THIS WEEK TO SIGN ORDERS IN BOTH HELSINKI AND OSLO ALSO AS FOLLOW-ON BUSINESS. IN HELSINKI HIS CLIENT IS STOCKMAN DEPARTMENT STORES. OLSEN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STOCKH01321
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740066-0774
From: STOCKHOLM
Handling Restrictions: n/a
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Reference: STOCKHOLM A-38, FEBRUARY 8, 1974
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Review Authority: martinml
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Type: TE
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